

VACANCY

Role	Sales Development Executive Fulltime
Company	SDSD
Location	Greece Dubai Singapore Hong Kong

Duties and Responsibilities

- Actively seek opportunities for direct and indirect software licence sales and application development sales including conducting market research to identify selling possibilities and evaluate customer needs.
- Negotiating deals and maintaining customer satisfaction.
- Collaborate with team members to deliver customer expectations.
- Represent the company in conferences and exhibitions.
- Prepare and deliver appropriate presentations on products and services.

Qualifications

- Bachelor's Degree in Sales and Marketing or any Business-related discipline.
- A minimum of 2 years' cognate experience in project sales, maritime sales experience would be an added advantage
- Experience in full sales cycle management process
- Effective communication skills, able to communicate in English
- Maritime Industry experience is desirable.
- Self-motivated and result-driven.
- Excellent knowledge of Ms Office
- Ability to use CRM Software
- Passion for sales

Interested candidates should submit their Resume to recruitment@sdsd.com